

SAMPLE

Pack, Troop or Crew FOS Presentation Agenda

Welcome and Introductions: [assigned to] _____

Invocation and/or Opening Statement: (ie: Scoutmaster Minute) _____

Why FOS and the Need for our Support? _____

- Share a powerful personal story of how Scouting has impacted you/your family
- OR show an FOS DVD (optional but might be useful)
- Refer to 'Council Highlights' in pledge card

Pledge Card Explanation: _____

- Explain where the money the council receives is spent. FOS money covers:
 1. The cost of staff support, plus Everett and Bellingham Service Center operations
 2. Year-round Fire Mountain Scout Camp operations
 3. Record keeping and insurance
 4. Program equipment and activities
 5. Printing & mailing and many other expenses
- **Important Change:** If a donor/volunteer participates in a payroll deduction program at their place of employment and wants to donate to FOS that way, then that intent **must** be indicated on the pledge card. Write in the employer name and checkmark the 'yes' box to indicate participation. Note also the corporate matching gift companies on the pledge card are just a few examples. (reference sheet)
 1. The list of companies on the pledge card include just a few examples. Employee will need to confirm with company HR department. Most need to log hours on the company website.
- **Unit FOS goal:**
 1. Registered Scouts in your unit _____ X \$195 = per Scout cost of running our council
- **Donation options:**
 1. **NEW:** Use the TEXT-TO-GIVE method. Text **MountBakerBSA** to **41444** to donate online!
 2. Fill out the FOS pledge card as completely and legibly as possible.
 3. Write a check or donate cash and turn it in tonight
 4. Select \$ amount, how many times you wish to receive a pledge reminder and whether or not you want to use a credit card. Provide council with credit card information or call us with details.
 5. For recurring monthly payments, the Council Office will call you to set that up
- Spend a few moments to fill out pledge card: (be prepared to publicly turn in your card)

Recognition Plan:

- Explain the 2018 FOS council shoulder patches and be prepared to distribute them to those that turn in pledge cards tonight at the specified level

Collect ALL pledge cards

Additional Resources: _____

District Family FOS Chair: _____ cell: _____

District Executive: _____ cell: _____

Closing Remarks: _____

