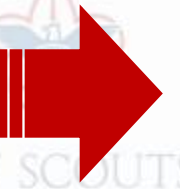


MBC SCOUTING *FORWARD*



OPERATIONAL UPDATE: FEE STRUCTURE

With the challenges with the National BSA's bankruptcy, the LDS Church's recent separation as a BSA Chartered Partner, Council budget trends and the effects of COVID 19, it is the perfect storm for implementing needed change within Scouting.

New National BSA Membership Fee* Structure

Starting August 1st, 2020

Program	New Member Joining Fee - One Time Fee**	National BSA Membership Fee
	<p>\$25</p>	<p>\$66</p>
 <p>Participants age 10 - 20.</p>	<p>\$0</p>	<p>\$42</p>
 <p>All registered adult volunteers in unit and non-unit positions. (Volunteers with multiple registrations will continue to pay for only one position).</p>	<p>\$0</p>	<p>\$42</p>

*The New Member Joining Fee and the BSA Membership Fee goes directly to the National BSA.

**Small flat fee no matter when you join during the year. (no prorating) New members pay joining fee in addition to membership fee. No joining fee for Exploring participants or any youth previously registered in any BSA program. No joining fee for transfers from one program to another.

UNIT RECHARTER FEE

EFFECTIVE

\$75/YR

AUGUST 1, 2020*

**For all new and
rechartering units**

**This will take effect in December 2020 for Mount Baker Council Scouting units.*

council606@scouting.org

KEEPING MOUNT BAKER COUNCIL FISCALLY SOUND

- 2019 – Rollout of new National BSA fee structure and National BSA permission for local council fees.
 - Rollout of insurance recovery fee for members within Mount Baker Council at rechartering (\$7 per person)
- Early 2020 – Announcement of increases in National BSA membership fees and research of MBC annual budget trends
 - Only 29% of our member families were contributing to Family Friends of Scouting over the three previous years.
 - Twenty percent of our units were not conducting a presentation or had a single donation from their families.

KEEPING MOUNT BAKER COUNCIL FISCALLY SOUND

(continued)

- Since 2015, less than 30% of our Council's non-LDS troops have attended Fire Mountain Scout Camp for our annual summer camp experience – a major revenue source and expense allocation for our Council.
- Since 2013, less than 30% of our Council's non-LDS Packs had Scouts attend our annual Council Day Camps – a major revenue source and expense allocation for our Council.

KEEPING MOUNT BAKER COUNCIL FISCALLY SOUND

(continued)

- Staffing Declines - since 2018, the Council has reduced commissioned professional staffing by 18%.
- Per Scout Expenses Increases -from 2017 to 2019, expenses (minus Summer Camps and Activities revenue and expenses) have increased 5% to \$464 per Scout spent.

council606@scouting.org

KEEPING MOUNT BAKER COUNCIL FISCALLY SOUND

– DURING COVID 19

Financial Support Challenges:

- 50% of Family FOS presentations canceled or not held so far this year.
- 20% of our Families have supported Friends of Scouting this year.
- Seven Community FOS ask events had to be canceled or rescheduled
- Camp Card sales almost non-existent
- No summer fundraising events scheduled

Revenue Challenges:

- No Fire Mountain Scout Camp (FMSC) for Scouts BSA Troops
- No FMSC Resident Camp for Cub Scouts
- In-person Day Camps canceled and replaced with virtual options

MBC SCOUTING *FORWARD*

The Mount Baker Council has worked hard to keep the cost of Scouting as low as possible for our families. Our council is fiscally sound however it is important that we continually review and update our financial structure in order to guarantee the longevity of our local Council programs and resources.

**INTRODUCING THE NEW
COUNCIL ACTIVITY FEE**

BSA MEMBERSHIP & NEW COUNCIL ACTIVITY FEES

Unit Type	New National BSA Fees – August 1, 2020		MBC Fee Activity Fee*
	New Member Joining Fee - One Time Fee	Full Year Membership Fee	
Pack	\$25	\$66	\$66
Troop	\$25	\$66	\$66
Crew	\$25	\$66	\$66
Ship	\$25	\$66	\$66
Post	\$0	\$42	\$42
Adult Leaders	\$0	\$42	\$24

****Activity fee will begin on January 1, 2021 and collected as part of the December 31st, 2020 Unit Charter Renewal. Fees will also be prorated for new members joining on Jan. 1, 2021.***

BENEFITS OF THE ACTIVITY FEE STRUCTURE

- A more equitable support among families of Council programs with scholarships for those in need.
- Local Council insurance fees are rolled into activity fee structure.
- Cease conducting Unit Friends of Scouting Campaign Presentations.
- Free Rank Advancement – Cloth Badges for all units.
- Providing top-notch service facilities.
- More time to invest in Unit Service, Membership Growth, Volunteer Support, Program Development and much more by the Council Staff and our volunteers.

council606@scouting.org

NEW ACTIVITY FEE IMPLEMENTATION for NEW and CURRENT MEMBERS.

- National BSA New Youth member joining fee and new BSA membership fee start on August 1st and is prorated for new members until charter renewal (due by December 31, 2020).
- Council Activity Fee implementation will begin with the upcoming Charter Renewal process which is due on December 31, 2020.
- **ENHANCED CHARTER RENEWAL CYCLE.** The charter cycle will change for 2021 with an October 31, 2021 renewal date (10-month charter 2021 only) instead of December 31, 2021. The fees will be lower for the 2021 charter renewal period due to the 10-month charter – due December 31, 2020. Then, resuming a 12-month regular schedule starting in October 2021.
- The Council Activity Fee will be prorated for new members joining beginning on January 1st, 2021

BENEFITS to CHANGING CHARTER CYCLE to OCTOBER

- Current charter renewal due December 31, 2020.
 - Units will pay 10 months for membership and activity fees in December
 - New recharter date will be October 31st starting in 2021.
- A change from December to October will be beneficial for our units:
 - Aligns with the program year for Scout Units and allows new members to pay all fees when joining in Fall (90% of new members) versus split between 2 pay periods (Sept and December)
 - Avoids Year-end crunch with charters that conflict with holidays

FALL 2020 SCENARIO (10-month Charter)

NEW YOUTH* JOINING MEMBERS

	NEW YOUTH JOINING MONTH				
	Aug. 2020	Sept. 2020	Oct. 2020	Nov. 2020	Dec. 2020
National BSA Joining Fee*	\$25	\$25	\$25	\$25	\$25
Prorated 2020 National BSA Membership Fee	\$27.50	\$22	\$16.50	\$11	\$5.50
2021 National BSA Membership Fee** (Explorers =\$3.50/per month)	\$55	\$55	\$55	\$55	\$55
2021 Council Activity Fee**	\$55	\$55	\$55	\$55	\$55
Total Collected	\$162.50	\$157.00	\$151.50	\$146.00	\$140.50

*Youth Members of Pack, Troop, Crew or Ship

**2021 Fees payable with December 2020 Charter Renewal

FALL 2020 SCENARIO (10-month Charter)

NEW ADULT JOINING MEMBERS

	NEW ADULT LEADER JOINING MONTH				
	Aug. 2020	Sept. 2020	Oct. 2020	Nov. 2020	Dec. 2020
National BSA Joining Fee*	\$0	\$0	\$0	\$0	\$0
Prorated 2020 National BSA Membership Fee	\$17.50	\$14	\$10.50	\$7	\$3.50
2021 National BSA Membership Fee**	\$35	\$35	\$35	\$35	\$35
2021 Council Activity Fee*	\$20	\$20	\$20	\$20	\$20
Total Collected	\$72.50	\$69.00	\$65.50	\$62.00	\$58.50

*Only for Youth Members of Pack, Troop, Crew or Ship

* 2021 Fees payable with December Charter Renewal

FALL 2020 SCENARIO (10-month Charter)

CURRENT REGISTERED MEMBERS

PACK, TROOP, CREW & SHIP MEMBERS	
Dec. 2020	
National BSA Joining Fee	\$0
2021 National BSA Membership Fee*	\$55
2021 Council Activity Fee*	\$55
Total Collected & Due with Charter Renewal	\$110

EXPLORING PARTICIPANTS	
Dec. 2020	
National BSA Joining Fee	\$0
2021 National BSA Membership Fee*	\$35
2021 Council Activity Fee*	\$35
Total Collected & Due with Charter Renewal	\$70

ADULT LEADERS	
Dec. 2020	
National BSA Joining Fee	\$0
2021 National BSA Membership Fee*	\$35
2021 Council Activity Fee*	\$20
Total Collected & Due with Charter Renewal	\$55

* 2021 Fees payable with December 31, 2020 Charter Renewal

SCENARIO for FULL 12-MONTH CHARTER RENEWAL for YOUTH MEMBERS for 2021-2022 CHARTER YEAR

	Nov-2021	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Existing Youth Members Only***	\$132**											

	New Members Joining*											
November	\$157											
December		\$146										
January			\$135									
February				\$124								
March					\$113							
April						\$102						
May							\$91					
June								\$80				
July									\$69			
August										\$58		
September											\$47	
October												\$36

*Fees = New Member Fee of \$25 + Pro-rated National BSA Registration Fee + Pro-rated Council Activity Fee

**Starting in 2021, the annual rechartering process will run 12 months from November 1 to October 31. Charter Paperwork and fees due to Service Centers by October 31st.

***Chart only applies to youth members in Packs, Troops, Crews and Ships. Posts have a separate fee schedule.

SCENARIO for FULL 12-MONTH CHARTER RENEWAL for ADULT LEADERS for 2021-2022 CHARTER YEAR

	Nov-2021	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Existing Adult Members Only	\$66**											

	New Adults Joining*												
November	\$66												
December		\$60.50											
January			\$55										
February				\$49.50									
March					\$44								
April						\$38.50							
May							\$33						
June								\$27.50					
July									\$22				
August										\$16.50			
September											\$11		
October												\$5.50	

*Fees = Pro-rated National BSA Registration Fee + Pro-rated Council Activity Fee

**Starting in 2021, the annual rechartering process will run 12 months from November 1 to October 31. Charter Paperwork and fees due to Service Centers by October 31st.

FAQs

Q: Are activity fees and membership fees tax deductible and/refundable?

A: According to National, these fees are not tax deductible. Please consult with your tax professional for advice. Also, per BSA policies, all fees are non-refundable.

Q: Will activity fees be collected for new members after August 1st, 2020?

A: The new Council Activity Fee will launch on January 1st, 2021 with the current recharter cycle. New youth members (Pack, Troop, Crew or Ship), joining after the launch date, will pay a prorated fee of \$5.50 for each month until October 31st (the new recharter month as of 2021). Example, a new youth joining as a Troop member in March, 2021 will need to pay a prorated National BSA registration fee OF \$44 (\$5.50 Per Month for 8 months), a New Member Joining Fee of \$25 (both go directly to National BSA) and a prorated Council Activity Fee of \$44 (\$5.50 per month for 8 months).

FAQs

Q: Is there a scholarship fund for members unable to afford membership. How does a family apply?

A: The Mount Baker Council does have a donor-funded account to help families needing support with BSA membership fees. Please contact your Membership District Executive for assistance.

Q: Will the Council cease conducting unit Family Friends of Scouting presentations?

A: While the Mount Baker Council will cease Unit Family Friends of Scouting presentations, families that are interested in helping Scouting programs grow in our area will be able to make charitable contributions through other investment in character campaigns such as our Good Scout Events, Sporting Clay Shoot, the Council Auction, Capital Projects and Endowment gifts. These donations will be used to outreach to more youth, help grow our premier camp properties, provide camperships and scholarships, provide capital funds for new program facilities or endowing our programs for the future as well as helping expand the mission of the Boy Scouts of America in our counties.

council606@scouting.org

FAQs

Q: Where will the new \$66.00 Council Activity Fee go?

A: The \$66 will support the council operation by keeping the council service center and camp open and maintained and by providing training and support to all the unit leaders and parents of the council. We will continue to provide the essential council services, insurances and a council staff that will be able to spend more time working with unit leaders and scouts providing quality program and trainings.

Q: The Council Activity fee is being set at \$66.00, do you see that going up?

A: Like everything in life the cost of goods and services do not ever seem to be going down, that being said if the fee goes up, the intent would be to give the council membership as much notice as possible. The approved Board Resolution states that the volunteer Executive Board will try to notify units of any changes it makes in fees before June 30th each year and/or after any changes in membership fees set by the National BSA.

FAQs

Q: My family has three Scouts including a Tiger Cub, a Webelos and a Scouts BSA member while I serve as a Den leader. Paying the National BSA fee and the Council Activity fee will be tough for us. Do you have family plans?

A: The Council Activity Fee family plan has been set at full fee for the first \$180 (subject to updates) for a family (two youth members and two adults for 12 months). Once the threshold of \$180 is reached by a family during the charter year, each additional registered member/leader of the immediate family will be \$10 for the remainder of the charter year. Lion and Tiger Adult Partners are non-paid leaders; they will not be charged the Activity Fee. Merit Badge Counselors are also non-paid volunteers and are not registered leaders unless they are registered in a unit, district, or council position.

Q: I assume after the fee goes into effect; the fee will be prorated like the way registration fees are collected?

A: Correct. This will start on January 1st, 2021.

FAQs

Q: Do my activity fees stay with Mount Baker Council to pay for council programs?

A: Yes, your fees will provide youth program within our Council.

Q: Are there ways that a Scout can help “earn their own way?”

A: The average-selling Scout earned over \$265 for their unit programs during the 2019 popcorn sale. Selling popcorn or camp cards is a great way for a Scout and the unit to earn money for its activities while teaching the youth that Scouts earn our own way.

Q: Will the National Registration Fee be going up in the future?

A: That will be the decision of the National BSA Executive Board.

Q: When will this new activity fee go into effect?

A: The activity fee will go into effect with the 2021 recharter process that is due by December 31st, 2020.

MBC SCOUTING *FORWARD*

Thank you for listening to this operational update. This presentation and supporting documents will be available at our website: mountbakerbsa.org under the membership tab soon.

Questions?

council606@scouting.org