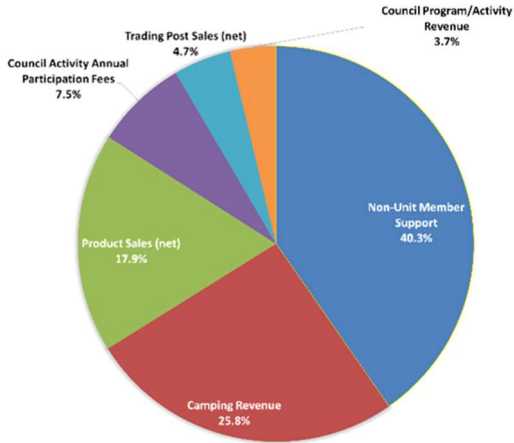


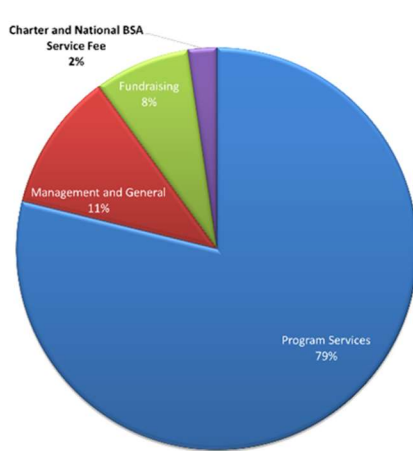
# OVERALL COUNCIL REVENUE AND EXPENSES CHARTS

## \$1,701,550 Budget

2021 BUDGET REVENUE PERCENTAGES



2021 COUNCIL EXPENSE PERCENTAGES



REVENUE SUPPORT CATEGORIES	DIRECT AND INDIRECT EXPENSES
<b>Unit and Family Support include:</b>	<b>Program Services include:</b>
Camping Revenue from Fees	Service of Scouting Units
Annual Council Activity Participation Fee	Recruitment and New Unit Organization
Product Sales (Net)	Camping and Activity Programs
Trading Post sales (Net)	Maintaining Critical Records
Individual Activities Revenue	Volunteer Training and Counseling
<b>Non- Unit Members Support include:</b>	Unit Service and Program Staffing
Individual and Community Donors	<b>Management &amp; General include:</b>
Project Sales and Gift-in-kind	Management of Operations
Special Event Revenue (Net)	Recordkeeping
Investment Income	Governance Activities
<b>Non-Direct Giving (Donor Designated)</b>	<b>Fundraising include:</b>
	Fundraising Management Costs
	<b>National BSA Charter and Service Fee</b>





For additional information, please contact your Unit Commissioner, District Director or the Council Service Center at 425.338.0380 or email [council606@scouting.org](mailto:council606@scouting.org).



BOY SCOUTS OF AMERICA®  
MOUNT BAKER COUNCIL

# MOUNT BAKER COUNCIL, BSA POINTS OF PRIDE

2020 proved to be a unique year for our country, our state, our communities, our families and our BSA. With an outstanding program year in 2019, the outlook for 2020 was positive for continued growth and more successes in delivering Scouting to the families in our Council. Even with the unexpected challenges, there were many positive outcomes we can share with our supporters.

-  Over 4,000 youth were served in 2020 in 167 Scouting units over the five-county area.
-  Over 100 Eagle Scouts including two young women who were part of the inaugural National BSA Class of female Eagle Scouts.
-  The Council achieved a balanced budget and remains a debt-free and fiscally sound organization.
-  Fire Mountain Scout Camp facilities continued to improve and grow with the completion of the updated water system, the new Shop/Storage building and the near completion of the new M & E Turner and Family General Store (finished May of 2021).

**Prepared. For Life.®**

# HOW IS SCOUTING'S PROGRAM FUNDED AND EXPENSES ADMINISTERED?

## UNIT, COUNCIL AND BSA FINANCES



### YOUTH/FAMILIES

Assisted by their parents or guardians, Scouts pay their share from personal savings and participation in money-earning projects. Members buy their own uniforms, handbooks, personal equipment, and pay their own camp fees.



### CHARTER ORGANIZATIONS AND THEIR UNITS

Each chartered organization using the Scouting program provides a meeting place and adult volunteer leadership for its unit(s). They pay for the associated utilities and then provide the space to meet. Some chartered organizations also provide direct assistance with unit related costs like equipment and registration fees. The Unit collects weekly or monthly dues and funds from approved money-earning projects to meet expenses for supplies and activities. These monies help pay for camping equipment, BSA registration fees, Scout Life magazine, uniform insignia, special activities, and program materials.



### PRODUCT SALES

Local Scouts conduct an annual popcorn sale and Adventure Card sale, a discount card program. The Council funds the management and operations of the sale such as promotion, product costs and providing sales incentives. The Council also shares in the proceeds from these sales with the participating units, who get largest share of the net sales. Unit proceeds from the sales are used to fund unit programs and individual youth member activities. The Council's sale proceeds help provide funds to support its programs and services on behalf of the Scouts, Units and Charter Organizations it serves.

### OUR COUNCIL

Financial resources for the Council largely come from individual and/or community donors who give either sustaining or annual gifts, corporate matching funds, fundraising events, foundation grants, project sales, annual activity fee, individual program or activity fees, camping revenue, investment income and sale of scouting supplies. These funds provide services such as professional staff supervision, program support staff, organization of new Scouting units, service for existing units, training of volunteer leaders, camping programs and operations, additional insurance, website and communications, and a full-time ranger for the maintenance of camp. The Council also finances the operation of the service center and scout shop, where volunteer leaders can obtain literature, insignia, advancement badges, and other items vital to the program. In addition, the service center maintains advancement and membership records.



### THE BSA

National Organization funds to support the national organization of the Boy Scouts of America come from registration fees, local council service fees, investment income, Scout Life magazines, sale of uniforms and equipment, and contributions from individuals. These monies help to deliver the program of the BSA (through 250+ local councils) to chartered organizations that use the Scouting program to meet the needs of local youth.

