

# Mount Baker Council Popcorn Sale Summary Sheet

Full Guide is available at: <https://www.mountbakerbsa.org/events/popcorn/>

## Key Popcorn Sale Dates (See Guide for complete dates)

<b>Monday, August 16</b>	<b>Deadline to place Trail's End Show &amp; Sale order online</b> (Unit order is limited to 80% of your 2019 total sale)
Thursday, September 2 September 12 - 19	Show & Sell product distribution day—pick up your order Council Mid order will take place. Delivery TBD
Sunday, October 10	Popcorn Sale ends Last day for Online Direct to count toward prize program
<b>October 11-15</b>	<b>Returns up to 10% of original order returned to Council</b>
Sunday, October 17	Last day to order take-order product on the Trail's End web site. All Scout sales must be entered into the system to receive prizes.
Thursday, November 4	Take-order popcorn arrives at district distribution sites to be sorted. <u>Final Delivery</u> : Distribution of take-order popcorn by district. Times will be set up by your district kernel.
Friday, November 14 -	Bonus Commissions will be assigned
Sunday, November 18 -29	Close-out week with District Kernels: Popcorn money is due. <b>Returns up to 10% of original order</b>
Monday December 6	District Kernels will set up time to close out with your unit.
Tuesday, December 7	\$50 late fee will be added to your unit invoice.

### Pilchuck and Salish Sea Distribution Site

Volunteers of America WW  
17212 51st Ave NE  
Arlington, WA 98223

### North Cascades Distribution Site

Skagit Industrial Park  
500 Metcalf Street  
Sedro Wooley, WA 98284

## Commissions (See Guide for complete explanation and examples)

**30% Base Commission for Traditional Sales (Store front and Wagon)**

**30% Base Commission for Direct Ship from August 1, 2021 - the end of the sale**

**Bonus Commissions (See Guide)**

## District Contacts

### North Cascades District

District Kernel	Olivia Garza	360-333-2144	<a href="mailto:aeio4us@gmail.com">aeio4us@gmail.com</a>
District Kernel	Jennifer Hall	360-420-7174	<a href="mailto:kvjmhall@yahoo.com">kvjmhall@yahoo.com</a>
Assistant Kernel—Site Sales	Briana Galas	360-243-3064	<a href="mailto:brianajoy2010@gmail.com">brianajoy2010@gmail.com</a>
District Director	Sven Gilkey	360-632-6999	<a href="mailto:sven.gilkey@scouting.org">sven.gilkey@scouting.org</a>

### Salish Sea District

District Kernel	Sean Moena	425-633-0070	<a href="mailto:rsmoena@outlook.com">rsmoena@outlook.com</a>
Assistant Kernel—Site Sales	Cora Thomson	206-245-3044	<a href="mailto:cordelden@hotmail.com">cordelden@hotmail.com</a>
District Director	Brian Lenhart	425-338-0380	<a href="mailto:brian.lenhart@scouting.org">brian.lenhart@scouting.org</a>

### Pilchuck District

District Kernel	Jessica Sanders	513-508-0527	<a href="mailto:pilchuck.popcorn@gmail.com">pilchuck.popcorn@gmail.com</a>
Assistant Kernel-Distribution	Jennifer Bontrager	425-359-7959	<a href="mailto:bontrager.jennifer@yahoo.com">bontrager.jennifer@yahoo.com</a>
District Director	Dan'l Adams	360-965-9034	<a href="mailto:danl.adams@scouting.org">danl.adams@scouting.org</a>

### Council Popcorn Leadership

Council Popcorn Kernel	Anna Foster	425-345-3073	<a href="mailto:annapopcornqueen@gmail.com">annapopcornqueen@gmail.com</a>
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### Council Prizes (see Council Popcorn website for additional Trails End Prizes):

Sell one (1) Popcorn Product – earn a Popcorn Temporary Round Patch for your Uniform

Sell \$650 - earn a Junk Bot toy

Sell \$1100 – earn a Special Council Popcorn Shoulder Patch AND 2 tickets to a TBD Silver Tips game (or a fishing pole).

Sell \$5,000 – Be invited to an exclusive Lock-In Party!

Sell \$10,000 – Earn a \$500 Great Wolf Lodge Gift Card!

Sell \$20,000 – Earn a \$1000 Disney Gift Card!