

Mount Baker Council Popcorn Sale Summary Sheet

Full Guide is available at: <https://www.mountbakerbsa.org/events/popcorn/>

Key Popcorn Sale Dates (See Guide for complete dates)

Saturday, June 25	Council Kickoff – Unit Kernel Training & Orientation
Monday August 1	Sales Begin
Monday, August 16	Deadline to place Trail’s End Show & Sale order online (Unit may order is limited to 100% of your 2021 total traditional sales)
Thursday, August 25	Show & Sell product arrives at district locations, pick-up is by appointment
Thursday, August 25	Show & Sell product distribution day—pick up your units Show & sell order from your district distribution site. Times will be set up by your District Distribution Kernel or District Kernel
Sunday, October 23	Last Day for Show & Sell
October 24 – 28	Wagon blitz, and transfer with units to fill take orders
Friday, October 28	Popcorn Sale ends. Last day for Online Direct to count toward prize program. Last day for Unit-to-Unit Swaps
Saturday, October 29	Take orders are due
Wednesday, November 16	Take-order popcorn arrives at district distribution sites to be sorted by unit. Final Delivery: Distribution of take-order popcorn by district. Times will be set up by your District Distribution Kernel or District Kernel
Mon-Wed, November 28 – 30	Bonus Commissions will be assigned
Thurs-Thurs, December 1-8	Close-out week with District Kernels: Popcorn money is due.
Friday, December 6	Late Fees added to your invoice. (\$50 per week late)

Pilchuck and Salish Sea Distribution Site

Volunteers of America
 WW 17212 51st Ave NE
 Arlington, WA 98223

North Cascades Distribution Site

Skagit Industrial Park
 500 Metcalf Street
 Sedro Wooley, WA 98284

 Janicki Industries
 2335 Woburn St
 Bellingham, WA 98284

Commissions (See Guide for complete explanation and examples)

30% Base Commission for Traditional Sales (Store front and Wagon)
 30% Base Commission for Direct Ship from August 1, 2021 - the end of the sale
 Bonus Commissions (See Guide)

North Cascades District:

Kernel – Olivia Garza	360-333-2144	aeio4us@gmail.com
Kernel – Jennifer Hall	360-420-7174	kvjmhall@yahoo.com
Unit Serving Associate		

Salish Sea District:

Kernel, Sean Moena	425-633-0070	rsmoena@outlook.com
Assistant Kernel, Site Sales, Cora Thomson	206-245-3044	cordelden@hotmail.com
Unit Serving Associate, Brian Lenhart	425-338-0380	brian.lenhart@scouting.org

Pilchuck District

Kernel, Katie Cobb	425-231-0583	
Assistant Kernel—Site Sales		
Assistant Kernel—Distribution, Jennifer Bontrager	425-359-7959	bontrager.jennifer@yahoo.com
Unit Serving Associate, Bill Slater	425.338.0380 x113	william.slater@scouting.org

Council Leadership:

Council Popcorn Kernel, Anna Foster	425-345-3073	annapopcornqueen@gmail.com
Staff Advisor, Rich Good	425-341-0297	richard.good@scouting.org
Sr. VP Development, Scott Suchan	425.232.5901	ssuchan@coastalbank.com